

Incontinent Wear & Incontinence Products



Wholesale Catalog 2009



Table of Contents

Product Line Overview	2
Gary Comfort Pull-On and Snap on Pant.....	3
Gary Original Pull-On Pant.....	4
Gary Original Pull-On Lined	4
Gary Original Pull-On with Outer	4
Gary Original Snap-On.....	5
Gary Original Snap-On Lined	5
Gary Original Snap-On with Outer	5
Gary Bloomer	5
Diapers	6
Flat Diapers	6
Insert Pad	6
Pull-On Terry Diaper	6
Bedding	7
Mattress Covers	7
Pillow Covers	7
Bibs and Smocks.....	8
Material Reference Sheets.....	9
Glossary of Terms	9
Size Charts.....	10-11
Custom Order Form.....	13
Terms Of Sale.....	14



For more than 20 years, Gary has designed and manufactured Incontinent Wear and related Incontinence Products. Gary Care is our line of reusable Incontinent Pants, Diapers and Bedding for individuals with bladder and bowel incontinence. We are an innovator in materials, especially our proprietary vinyls, Softwear™ and Euroflex™, and all are non-toxic. Our flannels are 100% natural fibers allowing for maximum absorption and comfort.

Quality Reusable Products That Protect With Comfort

Gary Care comes with a reputation for solid protection, quality and durability.

All our products are reusable and will withstand numerous launderings, making them a cost-effective, solution for people on fixed incomes. Additionally, their reusability makes them a great alternative to people concerned about the environmental impact of disposable products.

The line is designed with fit, comfort and protection in mind. Each product is individually sewn to specification, meeting the highest standards of quality in the industry.

Satisfaction Across Customers

We service customers ranging from residential care facilities, to online medical products suppliers, to senior homecare service providers. Our consistent quality, excellent customer service, and quality products have earned us a loyal clientele.



Gary Comfort Pant



Comfort Pant in
Lemon Pastel Pull-On

GARY COMFORT PANT AVAILABLE IN PULL-ON or SNAP-ON

Gary Comfort Pull-Ons and Snap-Ons are our premium pants. They are the same great cut as our Original Pull-Ons and Snap-Ons with an extra wide crotch, and room for a diaper. However, wider enclosed elastic is used on the waist and legs to provide even more comfort and protection. Staying dryer is easier because the elastic is inside the hem, and moisture is fully contained, helping to prevent leaks.

Options:

→ Bikini Cut or Long Waist



Gary Pull-On Pants



Gary Original Pull-Ons in Softwear bikini cut.

GARY ORIGINAL PULL-ON PANT

Our Original Pull-On pant is a generous cut, whether ordered in Regular, Bikini or Long Waist style. It is designed to be worn with a diaper, or over underwear. It has an extra wide crotch for maximum room.

Original Pull- On

3/4" Fold-over white elastic on waist & legs is standard.

Options:

- Bikini Cut or Long Waist
- 1" White Elastic
- 1" Black Elastic



Pull-On in Softwear lined with White Terry.

GARY ORIGINAL PULL-ON LINED PANT

Our Original Pull-On pant is a generous cut, whether ordered in Regular, Bikini or Long Waist style. It is designed to be worn with a diaper, or over underwear. It has an extra wide crotch for maximum room. A flannel or terry lining adds softness and absorbency for added protection. Terry-lined pants are commonly used as training pants.

Original Pull-On Lined

1" Fold-over white elastic on waist & legs is standard.

Options:

- Bikini Cut or Long Waist
- 1" Black Elastic
- Window Style (GOPVF only)



Pull-On with Nylon Tricot Outer

GARY ORIGINAL PULL-ON PANT WITH OUTER

Our Original Pull-On pant with outer fabric is a generous cut, whether ordered in Regular, Bikini or Long Waist style. It is designed to be worn with a diaper, or over underwear. It has an extra wide crotch for maximum room. This pant looks like underwear because of it's outer layer.

Original Pull-On With Flannel Outer or Tricot Outer

1" Fold-over white elastic on waist & legs is standard.

Options:

- Bikini Cut or Long Waist
- 1" Black Elastic



Gary Snap-On Pant

Best for handicapped wearers

GARY ORIGINAL SNAP-ON PANT

Our Original Snap-On pant is a generous cut, whether ordered in Regular, Bikini or Long Waist style. Nickel-plated brass snaps on the sides allow for easy changing. It is designed to be worn with a diaper. It has an extra wide crotch for maximum room.

Original Snap-On

3/4" Fold-over white elastic on waist & legs standard.



Gary Original Snap-On in Green Apple.

Options:

- Bikini Cut or Long Waist
- 1" White Elastic

GARY ORIGINAL SNAP-ON LINED PANT

Our Original Snap-On pant is a generous cut, whether ordered in Regular, Bikini or Long Waist style. Nickel-plated brass snaps on the sides allow for easy changing. It is designed to be worn with a diaper. It has an extra wide crotch for maximum room. A flannel or terry lining adds softness and absorbency for added protection. Terry-lined pants are commonly used as training pants.

Original Snap-On Lined

1" Fold-over white elastic on waist & legs standard.



Snap-On Softwear lined with Bedtime Bears, shown window style.

Options:

- Bikini Cut or Long Waist
- 1" Black Elastic
- Window Style (GOSVF Only)

GARY ORIGINAL SNAP-ON PANT WITH OUTER

Our Original Snap-On pant with fabric outer is a generous cut, whether ordered in Regular, Bikini or Long Waist style. Nickel-plated brass snaps on the sides allow for easy changing. It is designed to be worn with a diaper. It has an extra wide crotch for maximum room.

Original Snap-On with Flannel Outer or Nylon Tricot Outer

1" Fold-over white elastic on waist & legs standard.



Snap-On with Blue Flannel Outer

Options:

- Bikini Cut or Long Waist
- 1" Black Elastic

GARY BLOOMER

This pull-on pant has knee-length legs to provide more coverage, and is designed to be worn over a diaper. The extra-wide crotch and seams of legs are heat-sealed (not stitched,) to make it leak-proof. This pant provides maximum moisture containment and is particularly good for night wear.

Bloomer

3/4" Fold-over white elastic on waist & legs standard.



Gary Bloomer in Blue Star.

Options:

- 1" White Elastic
- 3/4" Black Elastic
- 1 Black Elastic



Gary Cloth Diapers

GARY FLAT DIAPERS

Gary flat diapers are designed to be worn under Gary pants. They are secured using pins, the old-fashioned way. We use 6 layers of 100% cotton flannel in the center panel. Flat Diapers are available in three shapes: Prefold, Contour or Butterfly. Select outer flannel; inner is usually white.



Butterfly
in Blue Flannel



Prefold



Contour
in Yellow Flannel



Flat Diapers shown in
Contour Yellow flannel

GARY INSERT PAD

Insert Pads are constructed of 8 layers of 100% cotton flannel. These provide extra absorption when used in conjunction with pull-on or flat diapers, and are particularly good for nighttime use. White only.



Pull-On Terry Diaper in
White Flannel.

PULL-ON TERRY DIAPER

The Gary Pull-On Terry Diaper is worn under our Gary Pants. When used together, select an outer pant one size larger than usual. Our Terry Diaper is very suitable for nighttime use, especially when used in conjunction with an insert pad. We use 6 layers of absorbent fabric in our center pads: 2 terry and 4 flannel, for a total of 8 layers including the outer flannel fabric. Choose outer flannel; inner is usually white.



Gary Bedding

Gary vinyl bedding offers protection for regular mattresses, pillows and sheets. We recommend at least a 7 gauge vinyl for durability, so consider White, Milky White, Green Apple, or Sapphire.

If ordering Frosty Clear, all covers for mattresses, flat sheets and duvet covers over 54" wide; Euroflex will be seamed over 60" wide.



Mattress Cover – Zippered Top in Sapphire.

MATTRESS COVERS—ELASTICIZED CORNERS

Gary mattress covers are constructed with an 8" gusset and elasticized corners. 1" fold-over elastic is used for strength and durability. We recommend at least a 7 gauge vinyl for durability, so consider White, Milky White, Green Apple, or Sapphire.

MATTRESS COVERS - ZIPPERED TOP (FULLY ENCLOSED)

Gary zippered top mattress covers allow mattress to be fully enclosed. Grommets along the 8" wide gussets let the mattress breathe.

Mattress Cover Options:

→ 12", 14" or 16" gusset



Pillow Cover – Zippered Top in Software

PILLOW COVER— ZIPPER TOP

Zipper closure on these pillow covers allows the pillow to be fully enclosed.

PILLOW COVER—FLIP FLOP

Gary flip top pillow cover is a traditional style pillowcase completely enclosing the pillow, with vinyl binding inside.



Bib in Green Apple with White Poly Binding.



Smock with Tray in Milky White with Pastel Blue Poly Binding.

BIB AND SMOCKS

Adult-size bibs and smocks help to keep wearer clean during mealtimes. Gary Bib is vinyl with frosty clear vinyl binding all around for finished look; binding ties at neck for adjustable fit. Gary Smock provides coverage both front and back; snaps at neck, and ties across back. Three adult sizes. Bibs and Smocks with trays, useful for catching spill are also available.

Options:

- Poly Binding (Black, White, Pastel Blue, Pastel Pink)
- Satin Binding (Black, White, Pastel Blue, Pastel Pink)



Material Reference Sheet

Please note:

- At any time, materials may be discontinued by our suppliers. Gary Manufacturing reserves the right to replace any discontinued material with the closest available material.
- All products are produced with the vinyl's shiny side out.
- When an item is made of two materials, the inner material faces the wearer, unless window style is specified.

Plastics

Name	Gauge	Width	Hand	Description
Softwear	.004	72"	Ultra Soft	Clear translucent; smooth and ultra soft, very strong; noiseless
Milky White	.004	72"	Very Soft	White tint; noiseless
Milky White	.007	72"	Very Soft	White tint; noiseless
Lemon Pastel	.004	72"	Very Soft	Yellow tint
Green Apple	.007	72"	Very Soft	Green tint
Pink Star	.005	72"	Very Soft	Pastel pink tinted vinyl with small embossed star
Blue Pastel	.004	72"	Very Soft	Pastel blue tint

Fabrics

Flannel	Description
White	100% Cotton Flannel, Solid Color
Blue	100% Cotton Flannel, Solid Color
Pink	100% Cotton Flannel, Solid Color
Yellow	100% Cotton Flannel, Solid Color

Terry	Description
White	Premium Turkish 10oz Cotton Terry

Tricot	Description
White	100% Nylon Tricot

Poly Binding	Description
White	1/4" Oxford Weave Bias Binding
Black	1/4" Oxford Weave Bias Binding
Pastel Blue	1/4" Oxford Weave Bias Binding
Pastel Pink	1/4" Oxford Weave Bias Binding

Glossary of Terms

Name	Description
Window Style	Used to describe the direction in which the flannel faces – towards the vinyl to see the print through the plastic. Used on clear vinyls only.
Regular Cut	Our basic cut is full.
Bikini Cut	Waist should fall below the navel; pant is still a full cut.
Long Waist	Waist is higher, at or above the navel; pant is still a full cut.
Plush Elastic	Soft, velvety-textured elastic used for comfort.
Merrowed Edge	Closely bound thread along the edge of fabric; can be used to sew two pieces of fabric together, or aesthetically for a colored edge when contrasting thread is used.



Size Charts

All Pull-On and Snap-On Pants (Including Long Waist)

Product	Waist Min	Waist Max	Leg Min	Leg Max	Crotch
5XS	12	22	11	14	8
4XS	14	24	12	15	8
3XS	16	26	13	16	9
2XS	18	28	14	18	10
XS	20	36	15	20	10
SM	22	40	16	23	11
MD	24	44	17	25	12
LG	26	48	18	27	12
XL	28	52	19	28	14
2XL	30	56	20	28	15
3XL	32	60	21	30	17
4XL	34	64	22	32	18
5XL	36	68	23	32	19

Bikini Pull-On and Snap-On Pants

Product	Hips Min	Hips Max	Leg Min	Leg Max	Crotch Width
3XS	18	34	15	24	4.5
2XS	20	36	16	25	5
XS	22	40	17	26	6
SM	24	42	18	27	7
MD	26	44	19	28	8.5
LG	28	50	20	32	9
XL	30	54	21	34	10
2XL	32	58	22	36	10.5
3XL	34	60	23	38	11

Bloomers

Product	Waist Min	Waist Max	Leg Min	Leg Max	Waist to Crotch
2XS	18	32	11	17	16
XS	20	36	12	18	17
SM	22	40	13	19	18
MD	24	44	15	21	19
LG	26	48	15	23	20
XL	28	52	17	25	22
2XL	30	56	17	27	24
3XL	32	60	19	29	25
4XL	34	72	19	33	29



Size Charts

Prefold Diaper

Size	Dimensions
SM	20 x 32
MD	27 x 35
LG	35 x 42
XL	43 x 48

Contour Diaper

Size	Dimensions
SM	24 x 28
MD	27 x 31
LG	30 x 34
XL	33 x 37
2XL	36 x 40

Butterfly Diaper

Size	Dimensions
SM	23 x 23 x 13
MD	26 x 26 x 16
LG	30 x 30 x 20
XL	34 x 34 x 24
2XL	38 x 38 x 28

Insert Pads

Size	Dimensions
SM	9x27
MD	11x31
LG	14x36

Bibs and Smocks

Size	Bibs	Smocks
SM	14 x 20	20 x 27
MD	18 x 26	22 x 28
LG	20 x 36	24 x 29

Mattress Covers

Size	Dimensions
Twin	39 x 75
Twin XL	39 x 80
Full	54 x 75
Full XL	54 x 80
Queen	60 x 80
CA Queen	60 x 84
King	78 x 80
CA King	72 x 84

Pillow Covers: Flip Top and Zip Top

Size	Dimensions
Std	21 x 27
Queen	21 x 30
King	21 x 36



Distributor Requirements

The following requirements must be met to become an incontinent wear distributor for Gary Manufacturing Inc. These guidelines have been established to support and protect our current distributors and the interests of Gary Manufacturing Inc.

1. Proof of current business license and seller's permit.
2. Application request letter to be submitted on company letterhead.
3. Initial order amount of \$1,000.00 and minimum order quantities per same size and color, as per Terms of Sale.
4. Minimum annual sales of \$12,000.00.
5. Distributorship expires if subsequent orders are not placed within 60 days.
6. Orders accepted via fax or email on Gary Order Form only, with distributor PO number.
7. Compliance with Terms of Sale as found in Gary Manufacturing Distributor's Packet.
8. Unless credit approved, all distributor orders must be paid by credit card prior to shipping.



Custom Order Form

Distributor: _____ Date: _____

Custom Pattern

Gary Pattern to use: _____ Pattern Name: _____

Material: _____ Qty: _____

Instructions: _____ Drawing: _____

Gary Office Use
Pattern Charge: _____ Item Charge: _____

Minor Change to Existing Pattern

(Sewing or material change only, no cutting change)

Gary Pattern to use: _____ Pattern Name: _____

Material: _____ Qty: _____

Instructions: _____ Drawing: _____

Gary Office Use
Pattern Charge: _____ Item Charge: _____

Approved by: _____ Date: _____



Terms of Sale

ORDERING

All orders are placed electronically via email in our Excel order form. All orders require a Purchase Order number. Please refer to this number on all correspondence regarding your order. Your orders are processed for factory production each Tuesday morning. Orders not received by Monday evening, will be delayed by one week. Custom orders are to be placed via fax or email on the Gary Custom Order Form. Confirmation will be sent via email or fax.

ORDER MINIMUMS

Initial order value for new distributors is \$1000.00. *All distributors must maintain a minimum of \$12,000 in annual sales to keep distributorship current.*

SHIPPING AND HANDLING

All prices are FOB Chula Vista, California, USA. We ship all domestic orders UPS, and all international orders DHL, or Global Express. A \$5.50 handling charge applies to each shipment.

RETURNS

No returns without prior authorization.

CREDIT

Net 15 on credit approval only, otherwise all accounts are pre-paid. All past due invoices will be subject to a finance charge of 1.5% per month. All returned checks and other payment collection costs will be the responsibility of the account.

WHOLESALE

Gary Manufacturing does not retail any items from this catalog. Individual consumer inquiries are referred to distributors listed on our website.

LEAD TIME

Lead time for production is generally 15-20 working days.

CUSTOM ORDERS

If the item you require is not found in our standard product line catalog, then it is considered a custom item and up-charges apply. All custom orders must be submitted via fax or email using the Custom Order Form. All custom orders are subject to approval by Gary Manufacturing and will be priced on an individual basis. Custom pattern charges range from \$30.00 to \$60.00 based on complexity, and minor changes to existing patterns (sewing and material changes only, not cutting) will range from \$3.00 to \$5.00. All custom orders and patterns will be named as requested and dated to be kept on file for re-order purposes. Standard lead time may not apply to custom orders; completion time will depend on the factory workload at time of order.

HOURS OF OPERATION

We are open Monday through Friday, 7:30 a.m. to 3:30 p.m., Pacific Standard Time. Gary Manufacturing is closed for all US national holidays and between Christmas and New Year's.

Gary Manufacturing, Inc.

1124 Bay Blvd. Suite A, Chula Vista, CA 91911

Phone toll free within US and Canada: 1 800 775 0804

Phone +1 619 429 4479 Fax: +1 619 429 4810

Inconsales@garymanufacturing.com

www.garymanufacturing.com